

NICOLETTA CORTI



Senior Project Manager

10 years of delivering 30+ multi-million-dollar projects and 2 years management consulting across 3 continents

- Team Management
- Process Improvement
- Data Analysis
- Resource Forecasting
- Project Life Cycle Management
- Strategic Leadership
- Coaching & Mentoring
- Conflict Resolution
- Stakeholder Relations
- Contract Management
- Agile Development
- English, Italian and French

WORK EXPERIENCE

GRANTS MANAGER – INNOVATION ACTA SRL

04.2024-PRESENT

- Contributing to healthcare innovation through operational and managerial support to scientific projects funded by National and International public agencies.
- Project Management workshops development and speaker.

PROJECT MANAGEMENT CONSULTANT – HEALTHCARE INNOVATION

03.2022-03.2024

- Spearhead project management business, providing projects with LCM and key operational support to lead teams in healthcare innovation, focused on SMEs ([ScioScientific](#)), Non-for-Profit ([European Vaccine Initiative-EVI](#)) and Startups ([HubHealthcare](#)).
- EVI-Lead and managed a public-private funded Consortia ([Inno4Vac](#)-CHIMICHURRI subtopic) with 40+ partnering global organisations to advance vaccine development through newly developed Controlled Human Infection Models (CHIMs).
- ScioScientific- Lead 3 scientific publications preparation and submission for multiple clients as well as medical devices FDA registration.
- ScioScientific- Managed 2 websites' development and rebranding for key clients in the healthcare industry.
- HUB Healthcare- Coordinated Advisory Boards to support the advancement of product features and market penetration.

GRANTS MANAGER – GLAXOSMITHKLINE LTD.

01.2018-10.2021

- Directed 150+ member academic teams to support EU Innovative Medicine Initiative and UK Research funding systems by accomplishing project pre-launch activities for 47 projects valued at a total of \$30K - \$10M.
- Led 2 major grant proposals ([Promise](#) and [Primavera](#)) with budgets of \$7M - \$9M to promote research and development objectives for GSK portfolio, collaborating with external partners to lead discussions and enforce legal compliance.
- Developed and finalized over 35 collaborative agreements to strengthen Ph.D. and post-doctorate programs by negotiating contracts, building partnership strategies, and encouraging quality control.
- Reduced grant staff costs and encouraged audit compliance by organizing and delivering comprehensive training to improve team performance and resolve technical issues.

JUNIOR PROJECT MANAGER (PROMOTED) – GLAXOSMITHKLINE LTD.

07.2015-12.2017

- Leveraged solid project management expertise to run Novartis Flu Vaccine divestment, directing 2 technical teams to boost quality assurance by 15% across all manufacturing procedures.
- Optimized team performance across various departments and identified operational issues during transition of three products to offshore (CMO) Contract Manufacturing Organization, [Sinergium](#), to improve product development.
- Implemented successful technology transfer strategies to achieve negotiations for four assorted products.
- Minimized operational risks and troubleshoot operational issues to timely deliver high-quality project results.
- Enhanced project flow by improving communications and assigning tasks, leading sessions, and overseeing databases.

PROJECT MANAGER ASSOCIATE I – NOVARTIS INTERNATIONAL

07.2014-06.2015

- Aided Senior Project Manager in overseeing 22 assorted products, assigning tasks, closing pain points, arranging key documentation, and monitoring databases to improve technical team performance by 20%.
- Secured timely project deliverables on tight deadlines by directing 30-member cross-functional, globally distributed program team and collaborating with third-party business partners.
- Mitigated project risks, addressed technical issues, and delivered quality project results across the entire research and development portfolio, increasing profitability by 30%.

EDUCATION

MASTER OF SCIENCE (M.S.) IN MEDICAL BIOLOGY – University of Lausanne, CH

BACHELOR OF SCIENCE (BSc) IN BIOLOGY - University of Florence, IT

PRINCE2® PRACTITIONER | CSM® | PROJECT MANAGEMENT PRINCIPLES

FLUENT ENGLISH, ITALIAN, AND FRENCH

PUBLICATIONS

- Corti et al., “Regulatory workshop on challenge strain development and GMP manufacture – A stakeholder meeting report”. Biologicals (2024) <https://doi.org/10.1016/j.biologicals.2024.101746>

TECHNOLOGY

Notion, Zoho, JIRA, Asana, Slack, Zoom, GotoMeeting, MS Teams, Webex, MS Project, SAP, Google Suite, Outlook.